

2011 New Products

Winter 2011

FESTOOL

Faster. Easier. Smarter.

Coming March 2011



ROTEX RO 90 DX Multi-Mode Sander

Festool reinvents the sander... again

Full Complement of RO 90 DX Accessories

Abrasives, Sanding Pads, Abrasive Systainer, Edge Protectors, and Polishing Accessories



CT Workcenter WCR 1000

An entirely new way to think about project workflow



UG-KAPEX Wheeled Miter Saw Stand

The ultimate in portable precision



T-Loc Systainers

Organization and protection like you've never seen it

Winter 2011 New Products

Rotex RO 90 DX Multi-Mode Sander

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Rotex RO 90 DX Multi-Mode Sander

Price: \$375.00
Item # 571683

Available: March 1st



How do you move seamlessly between rough sanding and final sanding without switching sanders? It is easy when you own a Rotex multi-mode sander. The design of this multipurpose sander is nothing short of an engineering marvel.

Use the aggressive action to quickly and efficiently remove wood, paint, or varnish. Switch to the fine setting for final finishing. Equip your Rotex with polishing pads, sponges, felts or sheepskin and get astonishing finishes that gleam with brilliance.

And with the new RO 90 DX, add the ability to swap the round pad for a delta-shaped pad to reach deep into corners and crevices.

For more extensive product details and descriptions, visit the RO 90 DX Microsite: <http://rotex.festoolusa.com>

Winter 2011 New Products

Rotex RO 90 DX Multi-Mode Sander

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Aggressive Gear-Driven Rotex Mode

The aggressive mode delivers material removal like that of a grinder and makes your belt sander look like a toy



Finish Sanding in Random Orbit Mode

Create sensationally smooth finishes with ease



Detail and Corner Sanding in Deltex Mode

Achieve consistent finishing results, even in corners and tight crevices, with a Deltex pad and gear-driven orbit



Achieve the Ultimate Surface Finish in Polishing Mode

Equipped with one of the many polishing pads, sponges, felts or sheepskin and you're ready to buff your finish to gleaming perfection

For more extensive product details and descriptions, visit the RO 90 DX Microsite: <http://rotex.festoolusa.com>

Winter 2011 New Products

Rotex RO 90 DX Multi-Mode Sander

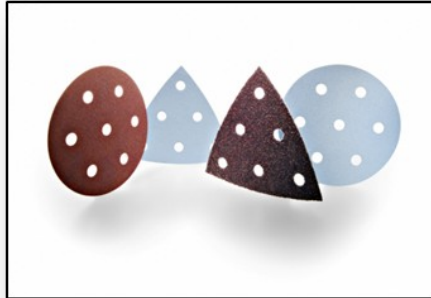
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Key Accessories

Full Range of Festool Abrasives

Over 60 sku's cover the abrasives/grits/quantities to satisfy nearly every application. Plus Polishing Accessories!



Full Range of Sanding Pads

Available in hard, soft, polishing, interface, and Deltex-style for nearly every application



RO 90 DX Abrasive Systainer

Holds up to 400 abrasive sheets, so the right abrasive is always ready for the task at hand



Extended Delta Sanding Pad

Ideal for sanding in low clearance spaces, including toe-kicks, louvers, slats, shutters and railings



Window Protectors

This set of 3 protectors (S,M,L) enables rapid sanding of window frames or tight edges without damaging glass or adjacent surfaces



For a comprehensive list of item #'s, descriptions and pricing, [see 2011 Pricelist on FDP](#)

For more extensive product details and descriptions, visit the RO 90 DX Microsite: <http://rotex.festoolusa.com>



Festool CT Workcenter WCR-1000

Price: \$375.00
Item # 498507

Available: March 1st

Introducing an entirely new way to think about project workflow! The CT Workcenter WCR 1000 is designed to change the way you organize and arrange your workspace, helping you to work more efficiently than ever before. The CT Workcenter provides a convenient way to keep your tools and accessories close at hand, without cluttering your valuable workspace.

The CT Workcenter can be mounted easily to all of Festool's larger Dust Extractors,* enabling freedom of movement throughout the shop or jobsite. The CT Workcenter features numerous options for hanging an assortment of tools and accessories, plus height adjustable columns, allowing for easy storage of task-specific Systainers, keeping critical items within arm's reach.

*All CT Mobile Dust Extractors except CT MINI and CT MIDI



Weight:	22.5 lbs (10.2 kg)
Overall length:	41-11/32" (1050 mm)
Base plate length:	23-5/8" (600 mm)
Width:	14-1/4" (362 mm)
Min. Height:	21-15/32" (545 mm)
Max. Height:	30-29/32" (785 mm)

Winter 2011 New Products

CT Workcenter WCR-1000

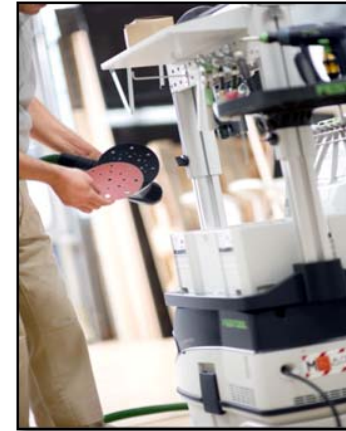
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Festool CT Workcenter WCR-1000



*CT Workcenter
includes all Acc.
shown at right*



Compatibility

No.	Description/Application	CT 22 E	CT 33 E	CT 26 E	CT 36 E	CT 48 E	Item
CT Work Center and Accessories							
1	Workcenter WCR 1000	●	●	●	●	●	498 507
2	Rotary Shelf	●	●	●	●	●	497 472
3	Double Hook Universal	●	●	●	●	●	497 473
4	Double Hook for Tool Rest	●	●	●	●	●	497 474
5	Profile Key Fastener Fastener to attach hooks to profile	●	●	●	●	●	497 476
6	WCR Adjustable Shelf Shelf that mounts no "pegboard"	●	●	●	●	●	497 477
7	Single Prong Hook Single prong hook for "pegboard"	●	●	●	●	●	497 475

Winter 2011 New Products

UG-Kapex Mobile Cutting Station

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UG-Kapex Mobile Cutting Station

Set Price: \$800.00
Set Item # 497354

Stand Price: \$450.00
Stand Item # 497351

Available: March 1st



Kapex KS 120 Saw not included

The UG-Kapex Mobile Cutting Station increases portability and functionality on the jobsite or in the workshop. Equipped with large wheels, the UG easily navigates your work area, and breaks down quickly and easily for transport. Two expandable extensions allow for large stock support and provide plenty of surface area with integrated flip stops and scale.

Weight: 46.3 lbs (21 kg)
Height: 35-7/16" (900 mm)
Length: 9' 8-1/2" (2946mm)
Extended length: 15' 9-1/2" (4813 mm)

Winter 2011 New Products

UG-Kapex Mobile Cutting Station

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Festool UG-Kapex Mobile Cutting Station



Item #	Description	Pieces	Price
497354	UG-KA-Set Kapex Portable Stand w/ left and right extensions (saw not included)	3	\$800.00
497351	UG-Kapex Wheeled stand	1	\$450.00
497514	KA-UG-R-L Both sides for the Kapex base (set)	2	\$500.00
497352	KA-UG-R Right side extension for wheeled stand	1	\$275.00
497353	KA-UG-L Left side extension for wheeled stand	1	\$275.00

Winter 2011 New Products T-LOC Systainers

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T-LOC Systainers

Pricing:
Item #'s

[See 2011 Pricelist on FDP](#)
[See 2011 Pricelist on FDP](#)

Availability:

Target date for transition is March 1.
Certain products may be packaged and shipped in T-LOC Systainers earlier or later than March 1, depending on inventory levels.



Re-designed for easier access and faster connection, the new T-LOC is the next evolution of Systainer. The T-LOC (Lock, Open, Connect) features a single point latch that allows for easy, one-handed access with a simple twist of the wrist.

T-LOC Systainers can be opened even when connected to other T-LOC Systainers and are compatible with our traditional Classic-Line Systainers* as well as the Sys-Dock feature of our CT Dust Extractors. T-LOC Systainers can also be stored in the Systainer-Port as well as on the new CT Workcenter. The new Systainer design features customizable label inserts, allowing you to personalize your collection. And as always, Festool Systainers are impact and weather resistant.

**T-LOC Systainers can be attached to the top of Classic Systainers.
Classic Systainer cannot be attached to the top of T-LOC Systainers.*

T-LOC Systainers

**T-LOC - Lock, Open, Connect**

Now easier and faster than ever to store, transport, and access tools, accessories, and consumables.

**Options to suit your needs**

Available in 7 sizes to cater to your every need (5 shown here: Mini and Maxi also available). Insert tools, accessories, fasteners, router bits, saw blades, or consumables.

**Stackable**

All standard Systainers have similar dimensions for easy stacking, storing, and transport.



The following will be released via Soft-Launch, or as soon as they are available, expected in February 2011



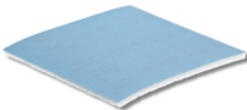
SHINEX RAP 150 Polisher
The ultimate polishing machine



Full Complement of SHINEX Polishing Accessories
Felts, sheepskin, and an assortment of polishing sponges



Granat Abrasive
Premium abrasive for Festool sanders



Granat Soft Sheet Abrasive
Perforated sheet abrasive for detail sanding



LR 32 Guide Rail Connector
Align and connect a limitless number of guide rails for precision hole drilling

Winter 2011 New Products SHINEX RAP 150 Polisher

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Festool SHINEX RAP 150 Polisher

Price: \$400.00
Item # 570779

Available: **To be released as soon as inventory becomes available.**
Expected February, 2011

The aim of every Festool tool is to make your day-to-day work better and more effective. With this in mind, we have worked closely with specialists in the woodworking and painting trades to bring you the new SHINEX Rotary Polisher.

Careful attention to ergonomics and gripping options, combined with light weight and well-balanced weight distribution, make tool guidance easy and secure, especially during extended use. Variable speed allows you to perfectly adjust the tool's output for the job at hand.

Double reduction gearing ensures consistent, high performance and exceptional endurance for the rapid elimination of surface defects and powerful buffing of high gloss surfaces, delivering the ultimate in finishing results.

Power consumption	1200 watts
Speed	400-2100 rpm
Backing pad diameter	150 mm
Spindle thread	M 14
Weight	4.6 lbs (2.1 kg)
Gearing	Double reduction
Packaging	Carton (no Systainer)



Winter 2011 New Products

SHINEX RAP 150 Polisher

Festool SHINEX RAP 150

The SHINEX Polishing System features an assortment of polishing felts, sheepskins and multiple grades of Sponges that are designed to work together, delivering maximum finishing results. Whether for autobody work or for super-high-gloss wood finishes the SHINEX System offers everything you need, engineered for optimum results and long life.



Product #	Name	Description	Qty p/pack	2011 Price
488342	Polishing pad for Shinex D150	Features integrated shock absorbtion for optimum distribution of pressure during polishing	1	\$ 35.00
493838	Premium Sheepskin D150	For UV clear coats, scratch-resistant clear coats	1	\$ 25.00
493852	Polishing sponge orange, D 150, Orange, medium	For preliminary polishing when repairing paint flaws	1	\$ 20.00
493859	Polishing sponge beige, D 150, Beige, fine	For repairing paint flaws and for follow-up polishing after removing dust inclusions	1	\$ 20.00
493873	Polishing sponge white, D 150, White, fine, honeycomb	For preliminary polishing and finishing when removing trapped dust, polishing out swirl marks	1	\$ 20.00
493880	Polishing sponge black, D 150, Black, extra fine	For use with sealant and high-gloss polish	1	\$ 20.00
493887	Polishing sponge black, D 150, Black, extra fine, honeycomb	For polishing out swirl marks and for buffing	1	\$ 20.00

Plus... felts, sheepskins and sponges from the existing Rotex RO 150 lineup match up perfectly with the 150mm StickFix pad design of the Shinex. See Rotex website for full list of D150 polishing accessories.

Winter 2011 New Products Granat Abrasive

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Granat Abrasive

Pricing:
Item #'s

[See 2011 Pricelist on FDP](#)
[See 2011 Pricelist on FDP](#)

Availability:

Most Grits available by February 1



Introducing Festool's all new Granat* abrasive, one that we have come to refer to as the "Ultimate Abrasive," due in no small part to its amazing versatility.

Though originally designed for use on solvent-based, high-VOC surfaces (volatile organic compounds) and hard surface paints, its anti-clogging properties are well suited for a much broader range of applications. Use Granat not only for sanding and finishing clear coats, plastics, mineral-based surfaces, solid surface materials and acrylics, but also for wood, composites, or just about any other surface type.

A hardened aluminum oxide abrasive with ceramic grit and stearate coating, Granat is available in grits ranging from 40 to 500 for Festool Sanders, and from 120 to 800 in perforated roll form (see next page). A broad assortment of pack quantities are available. **For a comprehensive list of item #'s, descriptions and pricing, see attached excel spreadsheet.**

*Pronounced gruh-not



Granat Soft Sheet Abrasive

Available February, 2011

In addition to Granat Abrasive for Festool sanders, Festool is introducing an all-new Soft Sheet Abrasive format, an excellent solution for delicate, detail sanding, and even for coarse sanding in areas that can be reached only by hand.

This Soft Sheet format features a foam backing, preventing scratches in delicate surfaces that normally result from uneven pressure common to un-backed, folded, or jagged edged paper. An innovative perforation cuts through the paper, but not the foam, allowing you to cleanly tear a sheet from the roll, which comes packed neatly in a cardboard dispenser.

Use the Soft Sheet abrasive for hand sanding round edges, delicate shapes and curves, or for more coarse sanding in hard to reach areas. Based on the incredibly versatile Granat abrasive, use the Soft Sheet Abrasive on virtually all paints, clear coats, fillers, and even wood surfaces.



Item #	Description	Grit	Sheets p/roll	Price
497091	Soft Sheet Sanding Roll Granat P120 115x25M	P120	208	\$48.00
497092	Soft Sheet Sanding Roll Granat P150 115x25M	P150	208	\$48.00
497093	Soft Sheet Sanding Roll Granat P180 115x25M	P180	208	\$48.00
497094	Soft Sheet Sanding Roll Granat P240 115x25M	P240	208	\$48.00
497095	Soft Sheet Sanding Roll Granat P320 115x25M	P320	208	\$48.00
497096	Soft Sheet Sanding Roll Granat P400 115x25M	P400	208	\$48.00
497097	Soft Sheet Sanding Roll Granat P500 115x25M	P500	208	\$48.00
497098	Soft Sheet Sanding Roll Granat P600 115x25M	P600	208	\$48.00
497964	Soft Sheet Sanding Roll Granat P800 115x25M	P800	208	\$48.00

Winter 2011 New Products LR 32 Guide Rail Connector

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LR 32 Guide Rail Connector

Pricing: \$25.00
Item #'s 496938

Availability: To be released as soon as inventory becomes available.
Expected February, 2011



Use the new LR 32 Guide Rail Connector to precisely align multiple LR 32 style rails for precision hole drilling in larger workpieces*. With longer rail options, you can accurately place shelf pins holes and European hardware based on the 32 mm system on taller case goods and cabinets. With the new LR 32 Guide Rail Connector, it is possible to drill closer to the end of the rail, maximizing the value of existing single guide rail setups.

The LR 32 Hole Drilling System will ship in the all new T-Loc Systainer, beginning in February.

**As with all guide rails, it is still necessary to use 2 Guide Rail Connectors (482107) when joining rails.*

Winter 2011 New Products

New Product Launch – Marketing Support

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2011/2012 Full Line Catalog

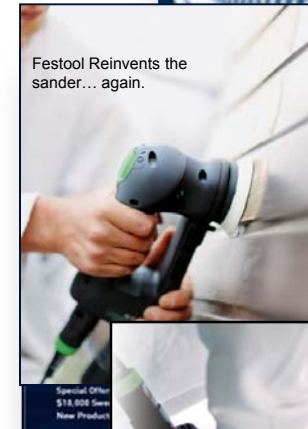
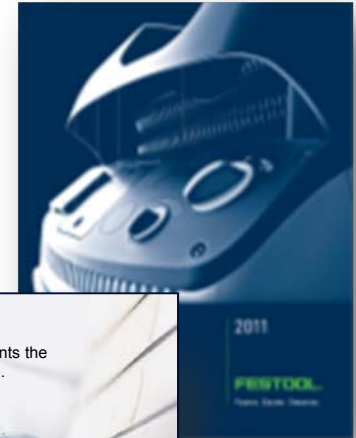
- 200+ page full line catalog featuring new and existing products
- Projected delivery Feb 20, 2011

New Product Mini-Catalog

- 16-page, customer-focused mini-catalog, detailing First Half 2011 New Products
- Ideal for dealer direct mail, or as shipment and invoice stuffers
- Projected delivery Apr 1, 2011

National Advertising Campaign – Print and Web

- Woodshop News
- Tools of the Trade
- Journal of Light Construction
- Remodeling



Winter 2011 New Products

New Product Launch – Marketing Support

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Rotex Microsite

Content-heavy website detailing the advantages of the Festool Rotex System – Launched Dec 13!

Co-brand the Microsite!

So, maybe you don't have the in-house expertise to create sophisticated websites, or maybe you just want to provide your customers with the most comprehensive product information available.

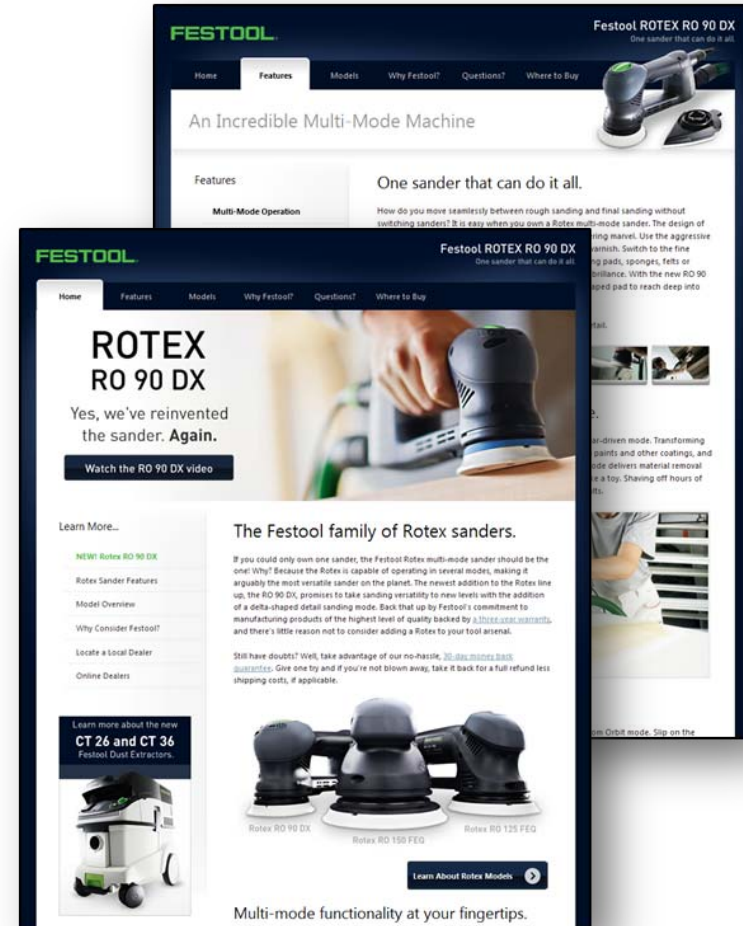
How does it work?

Visit <http://rotex.festoolusa.com/dealer> and fill out a basic form including the preferred URL for your Festool Rotex RO 90 DX page, and your own company logo. You'll receive a custom URL linking to the microsite. Customers will see your company logo and a "Buy Now" link back to your website.

Use the link throughout your website to provide customers with more information or include a link in your email marketing campaigns.

When can you start using the custom link?

Immediately! Why wait? While the microsite focuses mainly on the new RO 90 DX, there's loads of detail on the existing RO 125 and RO 150 models. Support existing sales and start building demand for the new model!



Winter 2011 New Products

New Product Launch – Marketing Support

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Festool Dealer Portal – Stock Photography

- Image library for RO 90 DX, Workcenter, UG-Kapex Stand, plus all accessories and consumables
- Dozens of images ready for use on websites, email blasts, flyers or dealer advertising
- Find them by logging into the Festool Dealer Portal at festooldealer.com and following this link:

<http://festooldealer.com/Dealer/ResourceBank.aspx>

